



The Northern California Chapter of HSMAI invites you to join us for

Just in time for RFP process.....

Please join us and learn more about the RFP process from our client's perspective, as local contacts share industry policies.

Members of our panel:

- To be announced shortly

If there is anything you have always wanted to ask these representatives about how things work "behind the scenes", please email your questions to: hsmainc@yahoo.com

Monday, August 16, 2004
11:30 am Networking & Registration
12:00 - 1:30 pm Lunch & Presentation

Moorpark Hotel, San Jose
4241 Moorpark San Jose, CA 95129 408-864-0300
www.moorparkhotel.com

Name: _____ Property: _____
Phone #: _____ Email: _____

Visa / MCard #: _____ Exp: _____ 3 digits on back: _____
_____ **\$35** Members _____ **\$45** Non-Members and Walk-ins

Fax your RSVP by Wednesday, August 11th to (408) 262-8875. ALL NO SHOWS WILL BE BILLED.... No cancellations accepted after Noon on Wednesday, August 11th For more information, call the Hospitality Sales & Marketing Association Int'l. Northern California Chapter at (408) 876-3010.

HSMAI
Northern California Chapter
C/O Susan Stevens
Embassy Suites Hotel
901 E. Calaveras Blvd
Milpitas, Ca 95035

MARK YOUR CALENDARS.....

**Meetings held the third MONDAY
of every month – beginning in June
2004!**

Tuesday, September 21 5 – 8pm
Annual Fundraiser
Location: CET Learning Center

Monday, October 18 11:30 – 1:30 pm
Educational Program
Location: San Jose Hyatt

Monday, November 15 11:30 – 1:30 pm
Location: Crowne Plaza Downtown

Tuesday, December 7 5:30 – 9:00 pm
2nd Annual HSMAI Pineapple Awards
Location: Santa Clara Marriott